

HADRAMOUT HOUSE

# **BUSINESS**

## **PROFILE**

\*\*\*\*\*

[www.HadramoutHouse.com](http://www.HadramoutHouse.com)

**دليل الشركة**



# INSIDER

01.	CEO Message	.....	01
02.	About Our Company	.....	02
03.	What we do	.....	03
04.	Why Choose Our service	.....	04
05.	Our Management Team	.....	05
06.	Consulting services	.....	06
07.	Technology services	.....	07
08.	Training services	.....	08
09.	Outsourcing services	.....	09
10.	More than expectation	.....	10



# The Chair Message



Dear Customers and Partners in success,

Thank you for getting your copy of our services brochure which we hope guides you during your journey exploring our services and our contributions in improvement of economic and commercial activity in the local and international markets.

The world is changing, markets and business activities as well, and this corresponds to lots and lots of challenges and difficulties that require science and vision and wisdom to deal with.

Therefore we came to fix and bridge shortfalls in consulting, Software and skills development and to contribute to the improvement and revitalization of institutions, Companies and also Business processes which in turn will help improve the economic situation of our country and citizens.

With our sincere love and appreciation,

Essam Binzghay Alamri

The Chair

# What is Hadramout Consulting House?



Founded in Mukalla, Yemen

To support the market needs for a professional consultancy based on management, strategy and technology for all business sectors.

Established by Experts

The HCSH was established by experts and specialists to help both private and public bodies to revive the economy, commercial activities and to improve the opportunities for achieving the objectives of the organisations faster, fewer costs and in a safe manner by providing guidance, advising and con-



# OUR SERVICES



## Business Consulting

Consulting, and advisory services, including guidelines and more to help our clients in detailed steps and clear knowledge.



## Electronic solutions

We respect our client's Time and our promises. Time is The first key-value we care of. Help decision-makers, reduce complexity in daily work is the outcome we provide.



## Business Training

Having a professional and skilled team that interact with daily challenges and perform their duties in the right manner is the outcome of this service.



## Outsourcing Services

DON'T hire disqualified and use our professional staff instead to bridge the GAP you have in your business. We guarantee a professional service delivery along with providing some facilities to save your money.

## 04. Why Choose Our service?

# OUR BENEFITS



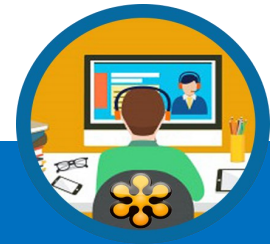
### Always On time

We respect our client's Time and our promises. Time is The first key-value we care of.



### Exceed Expectations

We always exceed the expectation of our clients as we always to make a happy and worthwhile experience to our client to keep our name in client memory long-time.



### Continuous follow up

It is important to ensure that our clients have achieved all of their goals. We believe that our customers' success is the only criterion for our success.

# Creative team helps your work



**Essam Binzghayo**

Highly experienced, results-oriented, business leader, skilled strategic Manager and Enterprise Architecture Consultant for several organisations.

**The Chair**



**Hadi Sultan**

Highly experienced, Market-oriented, business Manager, skilled Marketing Manager and Account Manager for several organisations.

**Regional Marketing Director**

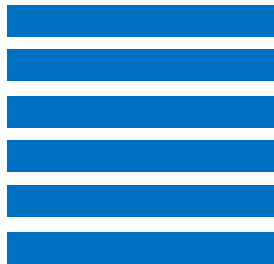


**Mohsin Baqtiyan**

Seasoned professional Manager, Managed different businesses worldwide and skilled

**Operations director.  
Head Office Director**

- Leadership Skills
- Communication Skills
- Management Skills
- Visionary
- Languages
- Soft Skills
- University degree
- Coverage Areas



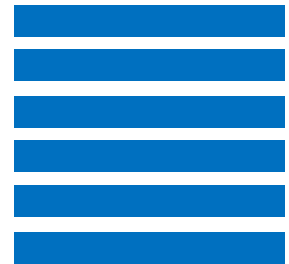
Master, USA

YEMEN, KSA  
KUWAIT, UAE,  
OMAN, EGYPT



BSC, AUSTRALIA

AUSTRALIA, UAE,  
OMAN, TURKEY,  
UK, QATAR



BSC, YEMEN

YEMEN, EGYPT,  
OMAN, SUDAN,  
KSA

# **SIMPLE, SMART AND CREATIVE SOLUTIONS**



Welcome to the future and the path to success



# Its all about 4 different business levels.

**01**  
STEP

**Environmental  
Impact Management**

**Strategic Impacts  
Management**

**02**  
STEP

**03**  
STEP

**Operational Impacts  
Management**

**Human Impacts  
Management**

**04**  
STEP

# Environmental Impact Management

Culture & Market

Technology

Economic Factors

Legislations

Political impact

Environment



Environment forces us to change, We must change

# Strategic Impact Management



What does your  
Client want?

What Should you  
Change in operations?

What does your  
Employees need?

What do  
Stakeholders want?

Strategy is the big umbrella of any successful business, do we have active one?

# Operational Impact Management

Changes in  
Information Tech.

Changes in  
Machines

Changes in  
Processes

Changes in  
Systems



Operations, the most reason causes headaches,  
Have we measured its cost?

# Human Impact Management

Changes in  
Internal culture.

Level of skills at  
the company.

Flexibility required  
to simplify work.

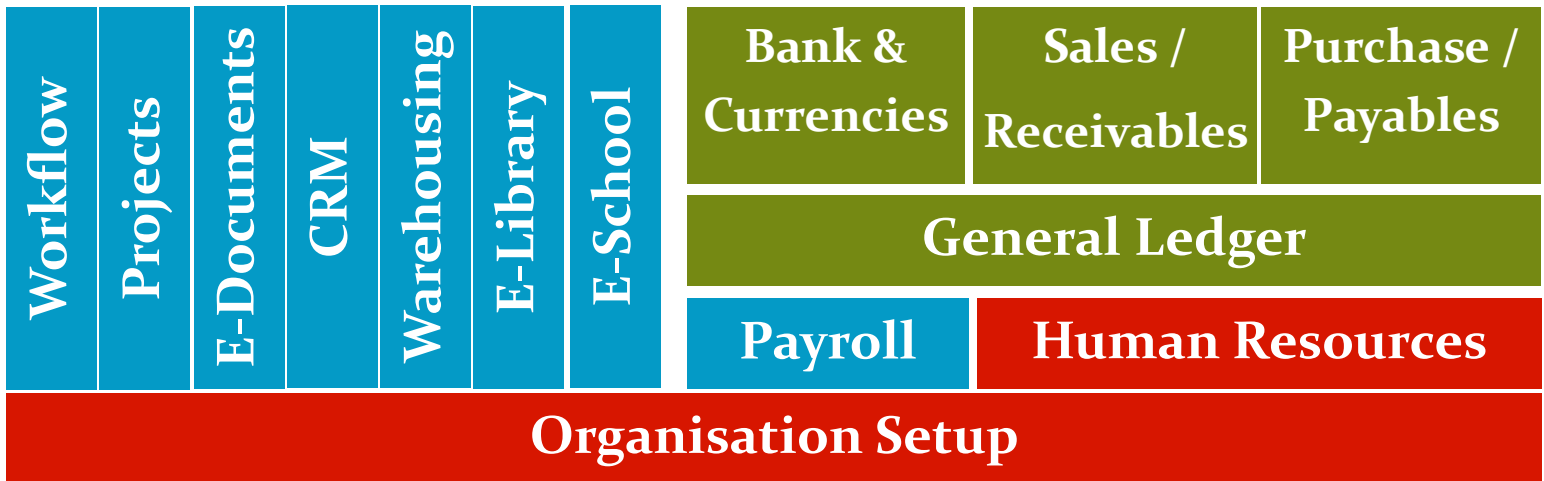
Cost of impacts and  
level of effect.



Skilled Staff for better achievements?

# List of Electronic Systems

- Organisation Setup
- Human Resources System
- Payroll and wages System
- General Ledger System
- Purchase System (Payables)
- Sales System (Receivables)
- Warehousing System
- Workflow Management System
- Projects Management System
- Electronic Documents Management System
- Customer Relationship Management System
- E-Library
- E-School



Right Tools for right job

# Benefits of Electronic Systems

**All Systems are web-based**

**Available anytime, Anywhere**

**No installation is required**

**Customisable**

**Monitored and SSL protection 24x7**

**No need for internal IT Staff**

**Technical Support 24 x 7**

**Integrated Systems**

**Compatible with all devices and smartphones**

# Organisational Training



## Major Courses:

- Strategic Planning & Management
- Business Engineering
- Enterprise Architecture
- Project Management
- Governance
- Organisational Management
- Team / Group Leadership

## Business Academy

- Level One : Foundation
- Level Two: Team Leaders
- Level Three: Managers
- Level Four: Company Leadership

Business Academy curriculum

Module #1	Module #2	Module #3	Module #4	Module #5	Module #6	Module #7	Module #8	Module #9	Module #10
Business Foundation 10 Hours	Organisation Concept 10 Hours	Finance & Accounting 10 Hours	Human Resources 10 Hours	Law 10 Hours	Information Technology 10 Hours	Marketing & Public Relations 10 Hours	Operation Management 10 Hours	Strategic Management 10 Hours	General Skills 20 Hours
Organisational Structure	Principles of HR	Principles of Law	Principles of IT	Principles in Marketing & Public Relations	Principles in Operational Management	Strategic Thinking	Project Management	Research Management	
Principles of Finance	Principles of Accounting	Principles of HR	Principles of Law	Principles of IT	Principles in Marketing & Public Relations	Principles in Operational Management	Principles in Strategic Management	Principles in General Skills	
Principles of Business	Principles of Organisation	Principles of Finance	Principles of HR	Principles of Law	Principles of IT	Principles in Marketing & Public Relations	Principles in Operational Management	Principles in Strategic Management	Principles in General Skills
Principles of Business	Principles of Organisation	Principles of Finance	Principles of HR	Principles of Law	Principles of IT	Principles in Marketing & Public Relations	Principles in Operational Management	Principles in Strategic Management	Principles in General Skills
Principles of Business	Principles of Organisation	Principles of Finance	Principles of HR	Principles of Law	Principles of IT	Principles in Marketing & Public Relations	Principles in Operational Management	Principles in Strategic Management	Principles in General Skills
Principles of Business	Principles of Organisation	Principles of Finance	Principles of HR	Principles of Law	Principles of IT	Principles in Marketing & Public Relations	Principles in Operational Management	Principles in Strategic Management	Principles in General Skills
Principles of Business	Principles of Organisation	Principles of Finance	Principles of HR	Principles of Law	Principles of IT	Principles in Marketing & Public Relations	Principles in Operational Management	Principles in Strategic Management	Principles in General Skills
Principles of Business	Principles of Organisation	Principles of Finance	Principles of HR	Principles of Law	Principles of IT	Principles in Marketing & Public Relations	Principles in Operational Management	Principles in Strategic Management	Principles in General Skills
Principles of Business	Principles of Organisation	Principles of Finance	Principles of HR	Principles of Law	Principles of IT	Principles in Marketing & Public Relations	Principles in Operational Management	Principles in Strategic Management	Principles in General Skills

Staff training is the key to success



# Distinguished & expert Consultants



Service features:

- Simplify the Business
- Quality assurance
- Business Standard awareness.
- Specialist according to professional standards
- Business Control Strengthen



Experts and business specialists according to the international standards

10. More than expectation

# Connect Anywhere & Anytime

## Regional Support Centre



CALL SUPPORT

+965 99 36 0624



10. More than expectation

# Connect Anywhere & Anytime

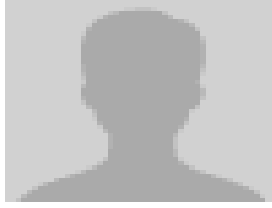
## Online Client Portal



## Secure your Transactions

# What did others say about us?

01



شركة دير للإبداع

تجربتي مع بيت حضرموت إيجابية للغاية. المواضيع مصممة بشكل جميل وموثقة جيدا. يقدم بيت حضرموت الدعم السريع والمختص

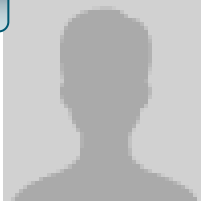
02



شركة بن مالك للتجارة

نحيي الأخوة في بيت حضرموت للإستشارات و بارك الله جهودكم يا من رفعتم أسم حضرموت عاليا بإنجازاتكم و نحيي فيكم الروح الوطنية و الإبداعية للإنجاز

03



كلاسيرا السعودية

سعيدين جدا بلقائكم أستاذ عصام و سنكون على تواصل بكل تأكيد معكم نائب رئيس مجلس إدارة كلاسيرا بالولايات المتحدة الأمريكية و المملكة العربية السعودية و مصر

04



شركة كابيتال للإستثمار

بارك الله لكم و فيكم أنتم ناس محترمين و عمليين و فعلا نشكر لكم جهودكم في خدمتنا و تحقيق أهدافنا

10. More than expectation

# 2018–2019

## Achievements

01

35 Consultancies

02

10 Services

03

10 Local Projects

04

12 Int. Projects

10. More than expectation

# Contact US



## Head office:

4th Level, AL OMQI EXCHANGE BUILDING, Masaken, Fouwah, Mukalla, Yemen.

Website: [www.HadramouthHouse.com](http://www.HadramouthHouse.com)

Email: [info@HadramouthHouse.com](mailto:info@HadramouthHouse.com)

Head Office: +967 (05) 360 930

Sanaa Office: +967 (01) 473 287

Aden Office: +967 77 434 5144

## Follow us:



HadramouthHouseHCSH



@HadramouthHouse



HadramouthHouse

**Regional Support: +965 993 606 24**



# SERVICE DELIVERY STEPS

1. Call ➤ 2. Define the Problem ➤ 3. Contract & Provide a Solution

**We Made it  
Simple  
For you**

## Why work with us?

- ✓ We have more than 20 years in business in many places and industries in the Middle East , Africa, USA, and Europe
- ✓ We are supported by many widely recognised companies and wide-range connections.
- ✓ We have the best quality and customer care
- ✓ We are available 24 x 7 on Skype, WhatsApp and also over Clients' Portal.

## #1 : Call US

Using our contact information, give us a call using one of the following phone numbers:

1. Domestic Calls: 00 967 (05) 360 930
2. Regional Support: 00 965 9936 0624
3. Email: info@Hadramouthouse.com

## #2 : Make Appointment

You will meet with our agent and he / she will discuss the case you have to identify how can Hadramout House helps you making the change or resolve your problems.

Sometimes, we need to go through more details and doing a quick assessment to recognise where your major problems are / with recommendations

## #3 : Sign a Contract and Get Started

- After receiving our recommendations, you may accept or modify those recommendations and then, you should send us a request for quotation to reply to you a quotation in return.
- Once you approved, we shall send you 2 copies of the contract , please sign and seal one of them and send us another.
- Now we are bound and we shall reply with the project plan and start working as per our approved Project plan.